

**From:** Professor Richard Archambault  
**Sent:** Thursday, September 30, 2010  
**To:** Robert Prince  
**Subject:** ENTREPRENEURSHIP AND BUSINESS STRATEGY

Bob,

Thanks for another great session!

It took this class a while to catch up with you but once they did they really got into it. We must have spent another half hour talking about your ideas. Mainly, they started to see what a real entrepreneur is, as opposed to some text book model. More importantly, I could sense that for the first time they were thinking that their future really is in their own hands – and no one else's. Their main comment was that "I just can't call the UN today and look for business". I agreed but said they can set a one or two year plan at the end of which they will have all the contacts and knowledge to begin, which was just repeating your point that they need to use their current jobs as a stepping stone to prepare for their big step.

Dick